

**TELCEN**<sup>®</sup>

To present

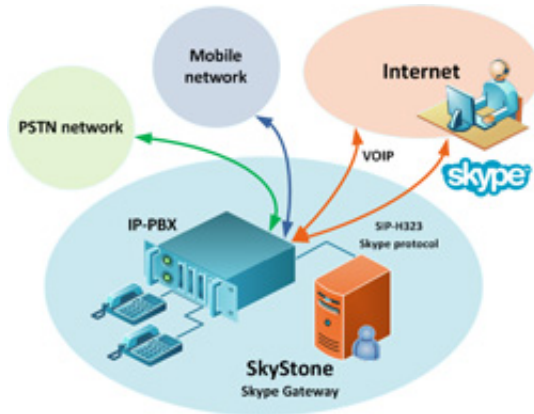
# SkyStone

The ultimate VOIP-Skype gateway

by **STONEVOICE**

---

Milan, Italy (October the 28th, 2007) - **STONEVOICE**, the leading Unified Communications Application Developer, announced today the agreement with **TELCEN** to address the hybrid and traditional PBX markets with **SkyStone**, the ultimate multichannel Software IP Skype<sup>®</sup> Gateway designed to become the converging point between the Telephony Business World and the Skype Consumer World.



**SkyStone**, the software IP based Skype gateway, can interconnect any IP telephony solution or legacy PBX to the "Skype world". This represents the best answer to the imminent need of convergence and immediately allows all the enterprise employees to take full advantage of the Skype services without having to handle a double handset infrastructure.

*"The agreement between **STONEVOICE** and **TELCEN** aims to offer **SkyStone** to the channel of traditional and hybrid PBXs and IPBXs such as AAstra Matra, Alcatel, Avaya, Elmeg, Ericsson, LG, Mitel, Nortel, Panasonic, Samsung, Selta Siemens and others completing the **TELCEN** media gateway offering.*

*By joining the background, the experience and the competency the two companies have in both the Unified Communications and traditional voice areas, we aim to rapidly penetrate this market adding the exclusive value **SkyStone** represents."*

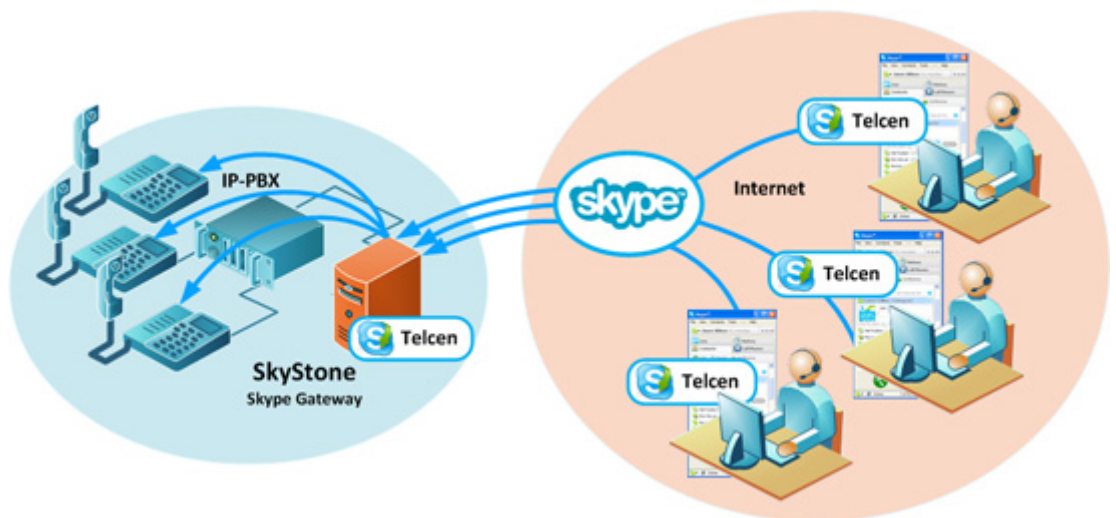
said Christian Bongiovanni, CEO of **STONEVOICE**.

"Today **SkyStone** is the product the market was missing.

We have continuous positive feedback from customers about the outstanding voice quality experienced in the live demo on our website.

We are now able to offer a complete solution to every business to save costs and design new services thanks to Skype-VOIP-Mobile-PSTN convergence combining **SkyStone** with our OneStream gateways.

Moreover we strongly believe that this product represents an outstanding solution for SMB and for the enterprise sector" said Massimo Di Puccio, Marketing Manager of **TELSEN**.



Honouring the **STONEVOICE** tradition, **SkyStone** is completely software offering an embedded try&buy free of charge.

More info on **SkyStone** proposition are available here:

<http://www.telcen.it/eng/Products/Skype/skystone.asp>

## About **STONEVOICE**

**STONEVOICE** is an Italian company created in 2001 for developing applications for Cisco Unified Communications. They are the first Cisco Technology Developer Partner (CTDP) to offer a complete suite of applications designed for Cisco Unified Communications. More than 100 partners across more than 20 countries and the distribution agreement with the major Cisco distributors (e.g. Comstor-Westcon group, Azlan-Tech Data and Logicom) have declared the Stonevoice success as the reference value-added application developer for the Cisco Unified Communications Solution. Stonevoice portfolio includes products such as billing, IP fax server, video conferencing, IVR and more, highly appreciated on the market.

## About **TELCEN**

**TELCEN** plays a most important role in the European market thanks to Blue's family products, a range of solutions made up of call logging software, prepaid telephone traffic and call recording products and many other solutions that increase the value of telecommunication systems.

**TELCEN** designs and develops products that are easy to install and use, sparing the users from attending courses or reading manuals. Furthermore, **TELCEN** offers free telephone technical support (Helpdesk) both for Customers and resellers. About 14.500 companies in Europe adopted Blue's Family products. Some of these companies are BMW, The Vatican, Axa Sim, Meliconi, Elsag and Golden Lady.

## CONTACTS

### STONEVOICE

**Web:** <http://www.stonevoice.com>

**Info:** [info@stonevoice.com](mailto:info@stonevoice.com)

**Support:** <http://support.stonevoice.com>

**Skype:** [stonevoice.com](https://www.skype.com/people/stonevoice.com)



### TELCEN

**Web:** <http://www.telcen.it>

**Info:** [info@telcen.it](mailto:info@telcen.it)

**Support:** <http://www.telcen.it> [support@telcen.it](mailto:support@telcen.it)

**Skype:** [telcen](https://www.skype.com/people/telcen)

